

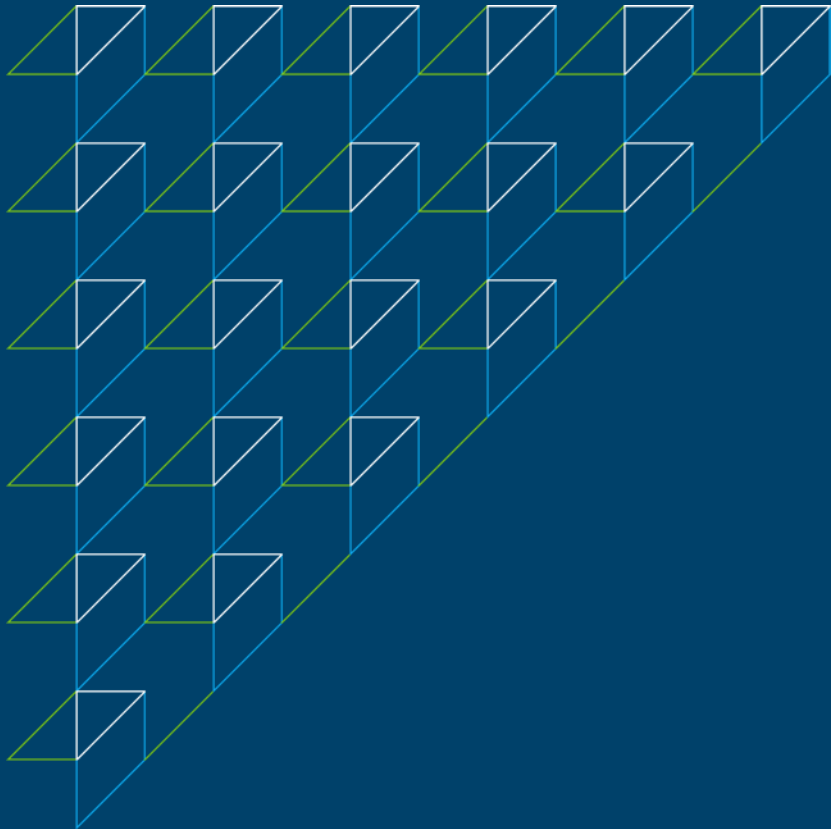
# Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 28 March 2019



# Definitions



# Weekly Stock Market Ownership and Trading Activity Report

## Definitions

Nationality	Investor Type	Description
Saudi	<b>Individuals*</b>	Saudi Individuals have been classified under 4 categories as defined below:
	- <b>Retail</b>	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- <b>High Net Worth Investors (HNWIs)</b>	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- <b>Individual Professional Investors (IPIs)</b>	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- <b>Individual DPMs</b>	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	<b>Institutions</b>	Saudi Institutions have been classified under 4 categories as defined below:
	- <b>Corporates</b>	Saudi company with a commercial registration permitting its investment in the stock market .
	- <b>Mutual Funds</b>	A mutual fund managed by an Authorized Person and licensed by the CMA.
GCC	- <b>Government Related Entities (GRES)</b>	A Government entity or a supranational authority recognized by the CMA.
	- <b>Institutional DPMs</b>	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	<b>Individuals*</b>	GCC natural person
GCC	<b>Institutions</b>	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	<b>GCC DPMs</b>	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	<b>SWAP Holders</b>	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	<b>Foreign Residents*</b>	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	<b>QFIs</b>	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	<b>Foreign DPMs</b>	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	<b>Strategic Partners</b>	Foreign investors considered founders and partners of Saudi listed companies.
	<b>NRFI</b>	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market

\*Nomu-Parallel Market Individual Investors

- Individuals who fulfill any of the following:
- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
  - Have an average portfolio size of SAR 5m for the preceding 12 months
  - Worked for at least 3 years in financial sectors.
  - Hold General Securities Qualification Certificate which is recognized by the Authority.
  - Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Value Traded & Ownership Breakdown



# Weekly Report - Main Market

## Value Traded (by Nationality and Investor Type)

### Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	<b>Individuals:</b>							
	Retail	6,055,304,239	41.35%	6,383,668,899	43.59%	-328,364,660	-2.24%	
	HNWIs	3,777,306,017	25.79%	4,290,634,188	29.30%	-513,328,170	-3.51%	
	IPLs	701,998,522	4.79%	1,067,160,309	7.29%	-365,161,787	-2.49%	
	Individual DPMs	129,953,362	0.89%	149,749,763	1.02%	-19,796,401	-0.14%	
	<b>Sub Total (Individuals)</b>	<b>10,664,562,140</b>	<b>72.82%</b>	<b>11,891,213,159</b>	<b>81.20%</b>	<b>-1,226,651,019</b>	<b>-8.38%</b>	
	<b>Institutions:</b>							
	Corporates	1,014,085,964	6.92%	569,132,232	3.89%	444,953,732	3.04%	
	Mutual Funds	611,548,461	4.18%	621,842,134	4.25%	-10,293,673	-0.07%	
	GRE's	263,172	0.00%	182,431,680	1.25%	-182,168,509	-1.24%	
	Institution DPMs	158,504,331	1.08%	158,761,311	1.08%	-256,980	0.00%	
	<b>Sub Total (Institutions)</b>	<b>1,784,401,927</b>	<b>12.18%</b>	<b>1,532,167,356</b>	<b>10.46%</b>	<b>252,234,571</b>	<b>1.72%</b>	
<b>Total Saudi Investors</b>	<b>12,448,964,067</b>	<b>85.01%</b>	<b>13,423,380,515</b>	<b>91.66%</b>	<b>-974,416,448</b>	<b>-6.65%</b>		
GCC	Individuals	54,254,365	0.37%	57,032,975	0.39%	-2,778,611	-0.02%	
	Institutions	296,240,975	2.02%	326,389,502	2.23%	-30,148,527	-0.21%	
	GCC DPMs	486,355	0.00%	0	0.00%	486,355	0.00%	
	<b>Total GCC Investors</b>	<b>350,981,694</b>	<b>2.40%</b>	<b>383,422,478</b>	<b>2.62%</b>	<b>-32,440,784</b>	<b>-0.22%</b>	
Foreign	SWAP Holders	141,581,659	0.97%	237,674,421	1.62%	-96,092,762	-0.66%	
	Foreign Residents	159,740,386	1.09%	168,406,561	1.15%	-8,666,175	-0.06%	
	QFIs	1,543,228,234	10.54%	431,478,189	2.95%	1,111,750,045	7.59%	
	Foreign DPMs	28,639	0.00%	162,516	0.00%	-133,876	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	<b>Total Foreign Investors</b>	<b>1,844,578,918</b>	<b>12.60%</b>	<b>837,721,686</b>	<b>5.72%</b>	<b>1,006,857,231</b>	<b>6.88%</b>	
<b>Grand Total</b>		<b>14,644,524,679</b>	<b>100.00%</b>	<b>14,644,524,679</b>	<b>100.00%</b>			

# Weekly Report - Main Market

## Value Traded (by Investor Classification)

### Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,597,919,673	31.40%	3,744,782,056	25.57%	853,137,617	5.83%
Non-Institutional	10,046,605,006	68.60%	10,899,742,623	74.43%	-853,137,617	-5.83%
<b>Grand Total</b>	<b>14,644,524,679</b>	<b>100.00%</b>	<b>14,644,524,679</b>	<b>100.00%</b>		

## Definitions

### **Institutional:**

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### **Non Institutional:**

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Weekly Report - Main Market

## Ownership Value (by Nationality and Investor Type)

### Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 21 March 2019		As of 28 March 2019		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	<b>Individuals:</b>							
	Retail	79,441,394,666	3.85%	79,628,456,852	3.85%	187,062,185	0.00%	
	HNWIs	160,552,423,379	7.78%	159,999,577,966	7.74%	-552,845,414	-0.04%	
	IPIs	277,502,022,962	13.44%	278,967,152,244	13.49%	1,465,129,282	0.05%	
	Individual DPMs	5,497,794,786	0.27%	5,483,441,471	0.27%	-14,353,316	0.00%	
	<b>Sub Total (Individuals)</b>	<b>522,993,635,794</b>	<b>25.33%</b>	<b>524,078,628,532</b>	<b>25.35%</b>	<b>1,084,992,738</b>	<b>0.02%</b>	
	<b>Institutions:</b>							
	Corporates	310,433,180,971	15.04%	311,300,765,371	15.06%	867,584,400	0.02%	
	Mutual Funds	195,490,746,001	9.47%	195,511,553,018	9.46%	20,807,018	-0.01%	
	GRE's	838,606,241,953	40.62%	842,377,340,669	40.75%	3,771,098,716	0.12%	
	Institution DPMs	46,480,820,124	2.25%	46,551,471,027	2.25%	70,650,904	0.00%	
<b>Sub Total (Institutions)</b>	<b>1,391,010,989,049</b>	<b>67.38%</b>	<b>1,395,741,130,086</b>	<b>67.51%</b>	<b>4,730,141,038</b>	<b>0.13%</b>		
<b>Total Saudi Investors</b>	<b>1,914,004,624,843</b>	<b>92.72%</b>	<b>1,919,819,758,618</b>	<b>92.86%</b>	<b>5,815,133,775</b>	<b>0.15%</b>		
GCC	Individuals	3,163,669,426	0.15%	3,173,770,215	0.15%	10,100,789	0.00%	
	Institutions	38,563,035,806	1.87%	38,329,190,573	1.85%	-233,845,233	-0.01%	
	GCC DPMs	859,344,656	0.04%	876,201,866	0.04%	16,857,210	0.00%	
	<b>Total GCC Investors</b>	<b>42,586,049,888</b>	<b>2.06%</b>	<b>42,379,162,653</b>	<b>2.05%</b>	<b>-206,887,234</b>	<b>-0.01%</b>	
Foreign	SWAP Holders	13,314,442,574	0.64%	12,335,401,363	0.60%	-979,041,211	-0.05%	
	Foreign Residents	3,685,107,452	0.18%	3,685,725,009	0.18%	617,557	0.00%	
	QFIs	23,192,282,774	1.12%	25,456,962,915	1.23%	2,264,680,141	0.11%	
	Foreign DPMs	4,374,598,667	0.21%	4,224,673,689	0.20%	-149,924,978	-0.01%	
	Strategic Partners	63,204,209,845	3.06%	59,482,883,048	2.88%	-3,721,326,797	-0.18%	
	<b>Total Foreign Investors</b>	<b>107,770,641,312</b>	<b>5.22%</b>	<b>105,185,646,024</b>	<b>5.09%</b>	<b>-2,584,995,288</b>	<b>-0.13%</b>	
<b>Grand Total</b>		<b>2,064,361,316,043</b>	<b>100.00%</b>	<b>2,067,384,567,296</b>	<b>100.00%</b>	<b>3,023,251,253</b>		

\* Non deposited amount of 12,400,000,000 SAR was not reflected as on 28 March holding value ( Arab National Bank 1080 - Corporate Action - Bonus Shares )

# Weekly Report - Main Market

## Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 21 March 2019		As of 28 March 2019		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,817,518,721,120	88.04%	1,820,897,037,255	88.08%	3,378,316,135	0.03%
Non-Institutional	246,842,594,923	11.96%	246,487,530,041	11.92%	-355,064,882	-0.03%
<b>Grand Total</b>	<b>2,064,361,316,043</b>	<b>100.00%</b>	<b>2,067,384,567,296</b>	<b>100.00%</b>	<b>3,023,251,253</b>	

## Definitions

### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Weekly Report – Nomu-Parallel Market

## Value Traded (by Nationality, Investor Type, & Classification)

### Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	7,582,185	87.95%	7,131,898	82.73%	450,287	5.22%
	Corporates	292,496	3.39%	31,525	0.37%	260,970	3.03%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution	147,800	1.71%	1,226,180	14.22%	-1,078,381	-12.51%
	<b>Total Saudi Investors</b>	<b>8,022,480</b>	<b>93.06%</b>	<b>8,389,603</b>	<b>97.32%</b>	<b>-367,124</b>	<b>-4.26%</b>
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	71,875	0.83%	55,754	0.65%	16,121	0.19%
	<b>Total GCC Investors</b>	<b>71,875</b>	<b>0.83%</b>	<b>55,754</b>	<b>0.65%</b>	<b>16,121</b>	<b>0.19%</b>
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	68,049	0.79%	57,357	0.67%	10,692	0.12%
	QFIs	458,324	5.32%	118,013	1.37%	340,311	3.95%
	<b>Total Foreign Investors</b>	<b>526,373</b>	<b>6.11%</b>	<b>175,370</b>	<b>2.03%</b>	<b>351,003</b>	<b>4.07%</b>
<b>Grand Total</b>		<b>8,620,728</b>	<b>100.00%</b>	<b>8,620,728</b>	<b>100.00%</b>		

### Nomu-Parallel Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	970,494	11.26%	1,431,473	16.61%	-460,979	-5.35%
Non-Institutional	7,650,234	88.74%	7,189,255	83.39%	460,979	5.35%
<b>Grand Total</b>	<b>8,620,728</b>	<b>100.00%</b>	<b>8,620,728</b>	<b>100.00%</b>		

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

# Weekly Report – Nomu-Parallel Market

## Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 21 March 2019		As of 28 March 2019		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	4,199,167,793	95.21%	4,228,002,793	95.22%	28,835,001	0.01%
	Corporates	142,975,138	3.24%	143,260,740	3.23%	285,602	-0.02%
	GRE's	-	-	-	-	-	-
	Institution	38,919,006	0.88%	38,281,195	0.86%	-637,812	-0.02%
	<b>Total Saudi Investors</b>	<b>4,381,061,937</b>	<b>99.33%</b>	<b>4,409,544,728</b>	<b>99.31%</b>	<b>28,482,791</b>	<b>-0.02%</b>
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	11,115,160	0.25%	11,443,533	0.26%	328,373	0.01%
	<b>Total GCC Investors</b>	<b>11,115,160</b>	<b>0.25%</b>	<b>11,443,533</b>	<b>0.26%</b>	<b>328,373</b>	<b>0.01%</b>
Foreign	SWAP Holders	217,135	0.00%	217,228	0.00%	92	0.00%
	Foreign Residents	3,897,666	0.09%	4,003,749	0.09%	106,083	0.00%
	QFIs	14,125,901	0.32%	14,871,062	0.33%	745,161	0.01%
	<b>Total Foreign Investors</b>	<b>18,240,703</b>	<b>0.41%</b>	<b>19,092,039</b>	<b>0.43%</b>	<b>851,336</b>	<b>0.02%</b>
<b>Grand Total</b>		<b>4,410,417,800</b>	<b>100.00%</b>	<b>4,440,080,300</b>	<b>100.00%</b>	<b>29,662,500</b>	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 21 March 2019		As of 28 March 2019		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	207,352,341	4.70%	208,073,757	4.69%	721,417	-0.02%
Non-Institutional	4,203,065,459	95.30%	4,232,006,543	95.31%	28,941,083	0.02%
<b>Grand Total</b>	<b>4,410,417,800</b>	<b>100.00%</b>	<b>4,440,080,300</b>	<b>100.00%</b>	<b>29,662,500</b>	

### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Thank you

