

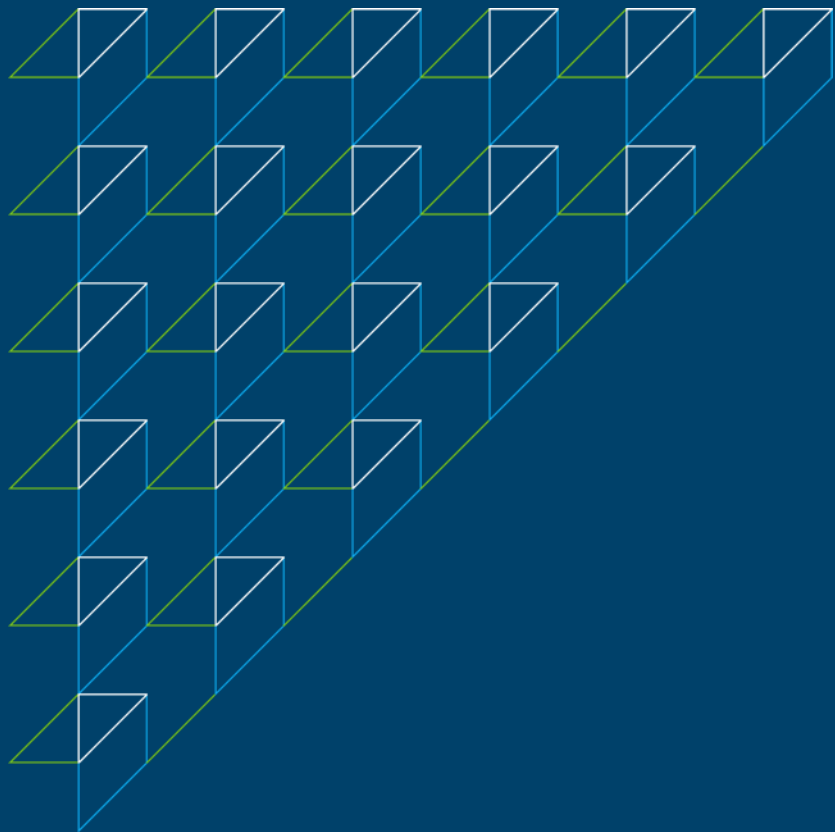
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 22 March 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

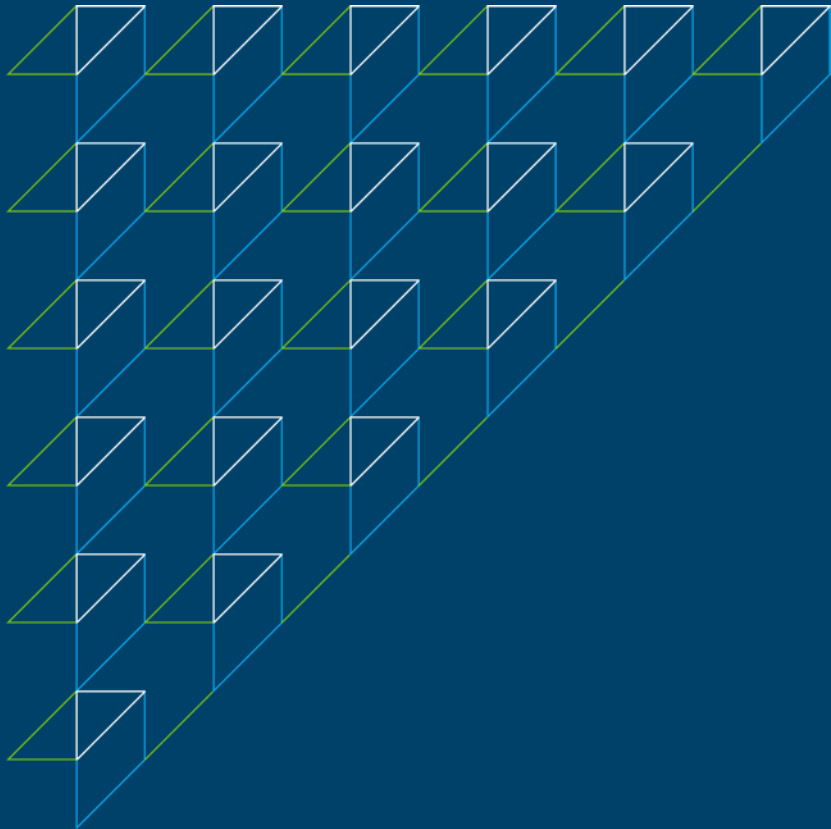
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	Individuals:							
	Retail	7,479,771,024	35.84%	8,782,785,299	42.08%	-1,303,014,275	-6.24%	
	HNWIs	6,324,571,737	30.30%	6,072,724,427	29.10%	251,847,311	1.21%	
	IPIs	659,049,561	3.16%	1,562,336,757	7.49%	-903,287,196	-4.33%	
	Individual DPMS	331,443,274	1.59%	287,135,965	1.38%	44,307,309	0.21%	
	Sub Total (Individuals)	14,794,835,597	70.89%	16,704,982,447	80.04%	-1,910,146,851	-9.15%	
	Institutions:							
	Corporates	1,883,099,391	9.02%	1,074,443,161	5.15%	808,656,230	3.87%	
	Mutual Funds	925,460,029	4.43%	571,893,168	2.74%	353,566,861	1.69%	
	GRE's	0	0.00%	6,309,690	0.03%	-6,309,690	-0.03%	
	Institution DPMS	474,392,349	2.27%	533,734,588	2.56%	-59,342,239	-0.28%	
	Sub Total (Institutions)	3,282,951,769	15.73%	2,186,380,607	10.48%	1,096,571,162	5.25%	
	Total Saudi Investors	18,077,787,366	86.62%	18,891,363,055	90.52%	-813,575,689	-3.90%	
GCC	Individuals	105,631,242	0.51%	72,873,260	0.35%	32,757,982	0.16%	
	Institutions	700,428,103	3.36%	553,384,123	2.65%	147,043,980	0.70%	
	GCC DPMS	1,600,198	0.01%	1,982,187	0.01%	-381,989	0.00%	
	Total GCC Investors	807,659,544	3.87%	628,239,571	3.01%	179,419,973	0.86%	
Foreign	SWAP Holders	850,013,613	4.07%	635,523,419	3.05%	214,490,194	1.03%	
	Foreign Residents	224,870,587	1.08%	281,743,735	1.35%	-56,873,148	-0.27%	
	QFIs	910,064,511	4.36%	433,743,821	2.08%	476,320,690	2.28%	
	Foreign DPMS	217,980	0.00%	0	0.00%	217,980	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	1,985,166,691	9.51%	1,351,010,975	6.47%	634,155,716	3.04%	
Grand Total		20,870,613,601	100.00%	20,870,613,601	100.00%			

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	6,735,769,010	32.27%	5,660,486,879	27.12%	1,075,282,130	5.15%
Non-Institutional	14,134,844,591	67.73%	15,210,126,721	72.88%	-1,075,282,130	-5.15%
Grand Total	20,870,613,601	100.00%	20,870,613,601	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 15 March 2018		As of 22 March 2018*		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals:							
	Retail	76,087,560,537	4.15%	78,137,365,171	4.23%	2,049,804,634	0.09%	
	HNWIs	143,685,792,363	7.83%	146,096,047,525	7.91%	2,410,255,161	0.08%	
	IPIs	262,083,302,924	14.28%	262,028,065,742	14.19%	-55,237,181	-0.09%	
	Individual DPMs	5,236,611,106	0.29%	5,231,419,081	0.28%	-5,192,024	0.00%	
	Sub Total (Individuals)	487,093,266,929	26.54%	491,492,897,519	26.62%	4,399,630,590	0.08%	
	Institutions:							
	Corporates	295,085,125,126	16.08%	295,673,866,173	16.01%	588,741,047	-0.06%	
	Mutual Funds	171,433,701,893	9.34%	169,859,948,298	9.20%	-1,573,753,595	-0.14%	
	GRE's	703,722,202,596	38.34%	708,665,269,397	38.38%	4,943,066,801	0.04%	
	Institution DPMs	55,523,250,182	3.03%	56,006,172,009	3.03%	482,921,827	0.01%	
	Sub Total (Institutions)	1,225,764,279,796	66.78%	1,230,205,255,877	66.62%	4,440,976,080	-0.16%	
Total Saudi Investors	1,712,857,546,726	93.32%	1,721,698,153,396	93.24%	8,840,606,670	-0.08%		
GCC	Individuals	3,187,612,114	0.17%	3,236,106,189	0.18%	48,494,075	0.00%	
	Institutions	33,546,870,622	1.83%	34,149,543,685	1.85%	602,673,063	0.02%	
	GCC DPMs	619,526,664	0.03%	626,576,971	0.03%	7,050,307	0.00%	
	Total GCC Investors	37,354,009,400	2.04%	38,012,226,845	2.06%	658,217,445	0.02%	
Foreign	SWAP Holders	12,703,462,892	0.69%	13,432,255,894	0.73%	728,793,002	0.04%	
	Foreign Residents	4,302,736,938	0.23%	4,314,117,025	0.23%	11,380,087	0.00%	
	QFIs	13,240,966,133	0.72%	13,797,969,969	0.75%	557,003,836	0.03%	
	Foreign DPMs	7,642,093	0.00%	8,001,789	0.00%	359,696	0.00%	
	Strategic Partners	54,947,790,325	2.99%	55,241,957,134	2.99%	294,166,809	0.00%	
	Total Foreign Investors	85,202,598,381	4.64%	86,794,301,811	4.70%	1,591,703,430	0.06%	
Grand Total		1,835,414,154,506	100.00%	1,846,504,682,052	100.00%	11,090,527,546		

* Non Deposited Tradable Rights amount of 3,600,000,000 SAR was not reflected as on 22 March holding value

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 15 March 2018		As of 22 March 2018*		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,608,150,452,554	87.62%	1,614,721,046,142	87.45%	6,570,593,589	-0.17%
Non-Institutional	227,263,701,952	12.38%	231,783,635,910	12.55%	4,519,933,957	0.17%
Grand Total	1,835,414,154,506	100.00%	1,846,504,682,052	100.00%	11,090,527,546	

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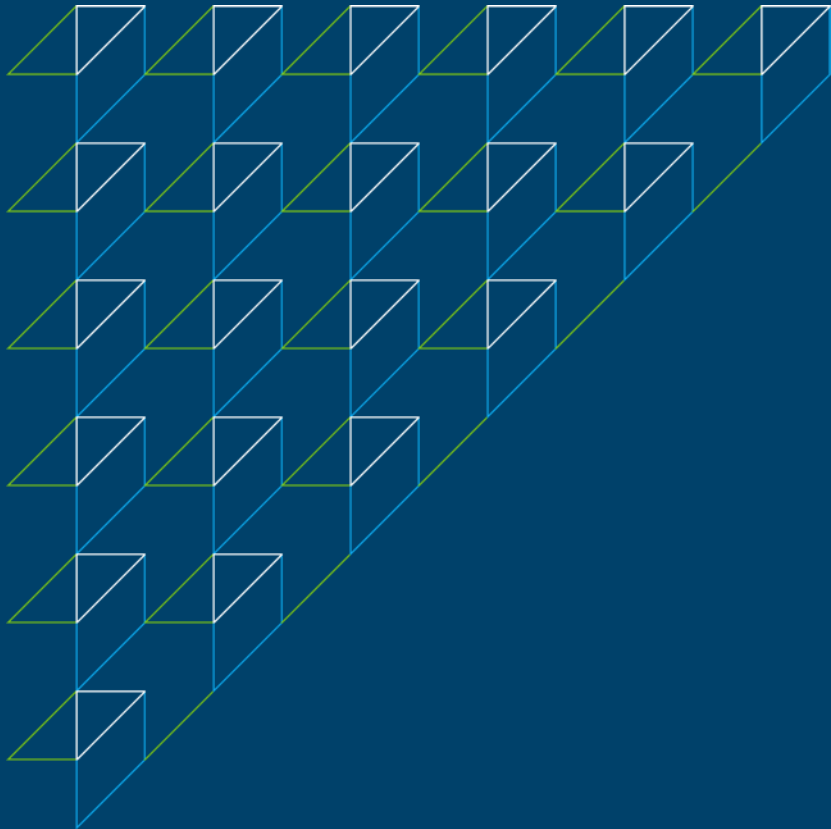
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	5,906,464	84.23%	4,665,179	66.53%	1,241,285	17.70%
	Corporates	322,140	4.59%	0	0.00%	322,140	4.59%
	Institution	27,813	0.40%	2,347,139	33.47%	-2,319,326	-33.07%
	Total Saudi Investors	6,256,417	89.22%	7,012,318	100.00%	-755,901	-10.78%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	652,594	9.31%	0	0.00%	652,594	9.31%
	Foreign Residents	103,323	1.47%	16	0.00%	103,307	1.47%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	755,917	10.78%	16	0.00%	755,901	10.78%
Grand Total		7,012,334	100.00%	7,012,334	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	1,002,547	14.30%	2,347,139	33.47%	-1,344,592	-19.17%
Non-Institutional	6,009,787	85.70%	4,665,195	66.53%	1,344,592	19.17%
Grand Total	7,012,334	100.00%	7,012,334	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 15 March 2018		As of 22 March 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,906,109,366	89.03%	1,894,010,348	89.11%	-12,099,018	0.08%
	Corporates	119,648,125	5.59%	120,132,044	5.65%	483,919	0.06%
	Institution	94,767,043	4.43%	90,911,444	4.28%	-3,855,600	-0.15%
	Total Saudi Investors	2,120,524,535	99.05%	2,105,053,836	99.04%	-15,470,698	-0.01%
GCC	Individuals	28,950	0.00%	30,420	0.00%	1,470	0.00%
	Institutions	12,655,750	0.59%	12,149,520	0.57%	-506,230	-0.02%
	Total GCC Investors	12,684,700	0.59%	12,179,940	0.57%	-504,760	-0.02%
Foreign	SWAP Holders	214,035	0.01%	587,422	0.03%	373,387	0.02%
	Foreign Residents	2,577,096	0.12%	2,830,908	0.13%	253,811	0.01%
	QFIs	4,967,634	0.23%	4,895,244	0.23%	-72,390	0.00%
	Total Foreign Investors	7,758,766	0.36%	8,313,574	0.39%	554,808	0.03%
Grand Total		2,140,968,000	100.00%	2,125,547,350	100.00%	-15,420,650	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 15 March 2018		As of 22 March 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	232,252,588	10.85%	228,675,674	10.76%	-3,576,914	-0.09%
Non-Institutional	1,908,715,412	89.15%	1,896,871,676	89.24%	-11,843,736	0.09%
Grand Total	2,140,968,000	100.00%	2,125,547,350	100.00%	-15,420,650	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

