

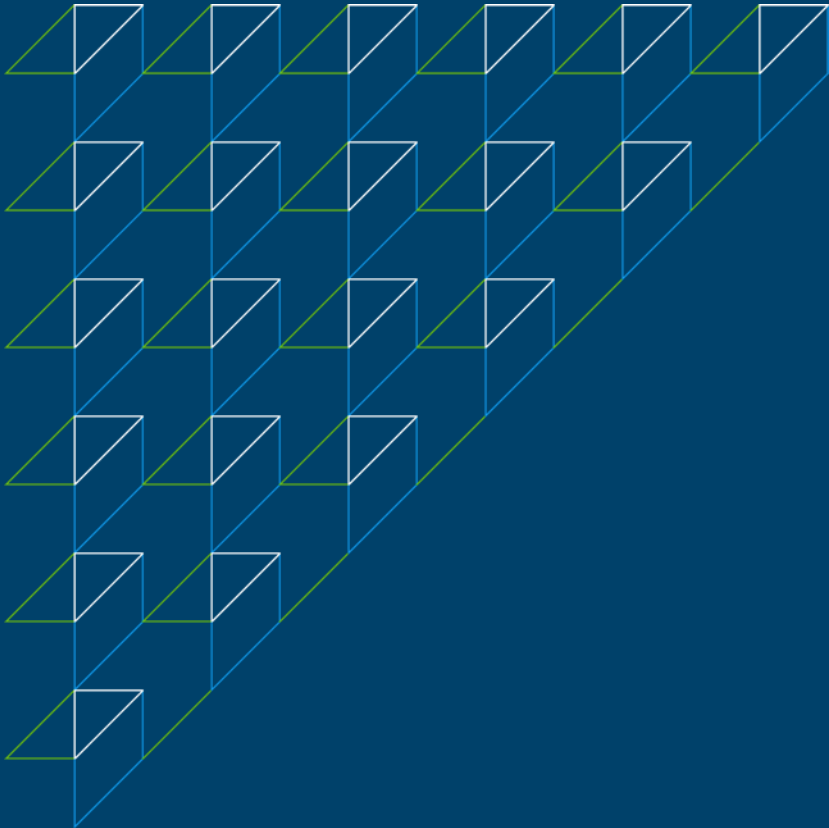
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 16 March 2017



Definitions

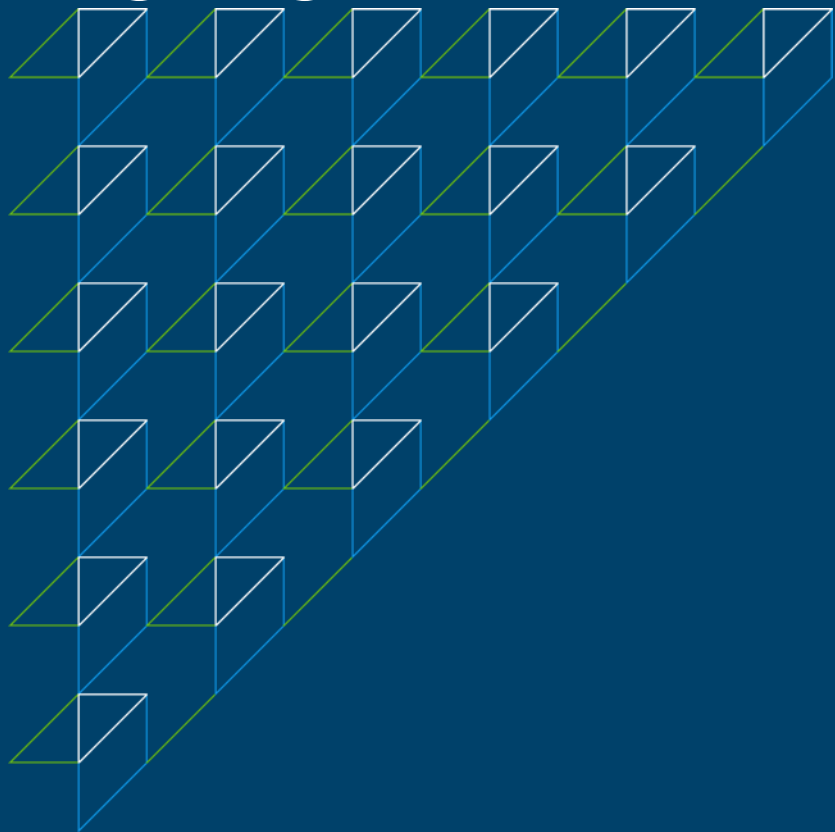


Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

Highlights



Weekly Stock Market Ownership and Trading Activity Report

Highlights

The total value of shares traded for the week ending 16 March 2017 amounted to SAR 16.82 billion, decreasing by 6.60% over the previous week; while total stock market capitalization reached SAR 1,624.74 billion at the end of this period, decreasing by 0.01% over the previous week.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 15.32 billion representing 91.08% of total buying activity, and sales of SAR 15.39 billion representing 91.49% of total selling activity. Total ownership of “Saudi Investors” stood at 93.57% of total market capitalization as of 16 March 2017, representing a decrease of 0.01% from the previous week.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.344 billion representing 2.05% of total buying activity, and sales of SAR 0.270 billion representing 1.60% of total selling activity. Total ownership of “GCC Investors” stood at 2.35% of total market capitalization as of 16 March 2017, representing a decrease of 0.001% from the previous week.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 1.16 billion representing 6.87% of total buying activity, and sales of SAR 1.16 billion representing 6.90% of total selling activity. Total ownership of “Foreign Investors” stood at 4.08% of total market capitalization as of 16 March 2017, representing an increase of 0.01% from the previous week.



Stock Market Value Traded Breakdown



Weekly Stock Market Ownership and Trading Activity Report

Value Traded (by Nationality and Investor Type)

Stock Market Traded Value Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	7,578,290,355	45.04%	8,460,141,731	50.29%	-881,851,376	-5.24%
	HNWIs	4,877,205,207	28.99%	5,014,522,303	29.81%	-137,317,096	-0.82%
	IPIs	512,222,252	3.04%	541,773,577	3.22%	-29,551,325	-0.18%
	Individual DPMs	149,684,555	0.89%	141,559,754	0.84%	8,124,801	0.05%
	Sub Total (Individuals)	13,117,402,370	77.97%	14,157,997,365	84.15%	-1,040,594,995	-6.19%
	Institutions:						
	Corporates	1,095,449,801	6.51%	467,002,375	2.78%	628,447,426	3.74%
	Mutual Funds	705,825,644	4.20%	398,897,862	2.37%	306,927,783	1.82%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	405,622,953	2.41%	369,190,723	2.19%	36,432,230	0.22%
	Sub Total (Institutions)	2,206,898,398	13.12%	1,235,090,959	7.34%	971,807,439	5.78%
Total Saudi Investors	15,324,300,768	91.08%	15,393,088,324	91.49%	-68,787,556	-0.41%	
GCC	Individuals	61,122,975	0.36%	34,019,014	0.20%	27,103,960	0.16%
	Institutions	269,003,540	1.60%	227,816,664	1.35%	41,186,876	0.24%
	GCC DPMs	14,255,410	0.08%	8,075,237	0.05%	6,180,173	0.04%
	Total GCC Investors	344,381,924	2.05%	269,910,915	1.60%	74,471,009	0.44%
Foreign	SWAP Holders	167,251,903	0.99%	798,936,652	4.75%	-631,684,748	-3.75%
	Foreign Residents	226,679,650	1.35%	253,219,526	1.51%	-26,539,876	-0.16%
	QFIs	715,274,997	4.25%	109,005,000	0.65%	606,269,997	3.60%
	Foreign DPMs	46,419,729	0.28%	148,554	0.00%	46,271,175	0.28%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	1,155,626,279	6.87%	1,161,309,732	6.90%	-5,683,453	-0.03%
Grand Total		16,824,308,971	100.00%	16,824,308,971	100.00%		

Weekly Stock Market Ownership and Trading Activity Report

Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,081,010,784	24.26%	3,062,406,397	18.20%	1,018,604,387	6.05%
Non-Institutional	12,743,298,187	75.74%	13,761,902,574	81.80%	-1,018,604,387	-6.05%
Grand Total	16,824,308,971	100.00%	16,824,308,971	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown



Weekly Stock Market Ownership and Trading Activity Report

Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 9 March 2017		As of 16 March 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	74,780,453,666	4.60%	75,219,797,826	4.63%	439,344,161	0.03%
	HNWIs	130,416,658,645	8.03%	130,148,622,857	8.01%	-268,035,788	-0.02%
	IPIs	250,134,698,000	15.39%	249,979,366,198	15.39%	-155,331,803	-0.01%
	Individual DPMs	4,901,837,537	0.30%	4,909,094,388	0.30%	7,256,851	0.00%
	Sub Total (Individuals)	460,233,647,848	28.32%	460,256,881,269	28.33%	23,233,421	0.00%
	Institutions:						
	Corporates	277,899,730,547	17.10%	277,562,245,575	17.08%	-337,484,972	-0.02%
	Mutual Funds	88,201,264,367	5.43%	88,413,391,619	5.44%	212,127,252	0.01%
	GRE's	648,661,661,460	39.92%	648,567,814,559	39.92%	-93,846,901	0.00%
	Institution DPMs	45,580,594,787	2.81%	45,488,568,292	2.80%	-92,026,495	-0.01%
	Sub Total (Institutions)	1,060,343,251,161	65.25%	1,060,032,020,045	65.24%	-311,231,116	-0.01%
Total Saudi Investors	1,520,576,899,009	93.58%	1,520,288,901,314	93.57%	-287,997,695	-0.01%	
GCC	Individuals	2,902,258,569	0.18%	2,929,370,091	0.18%	27,111,522	0.00%
	Institutions	34,754,141,442	2.14%	34,696,180,583	2.14%	-57,960,859	0.00%
	GCC DPMs	584,104,727	0.04%	597,308,743	0.04%	13,204,016	0.00%
	Total GCC Investors	38,240,504,738	2.35%	38,222,859,417	2.35%	-17,645,320	0.00%
Foreign	SWAP Holders	11,484,425,691	0.71%	10,833,057,901	0.67%	-651,367,789	-0.04%
	Foreign Residents	4,346,747,306	0.27%	4,258,188,550	0.26%	-88,558,756	-0.01%
	QFIs	3,688,062,055	0.23%	4,296,059,418	0.26%	607,997,363	0.04%
	Foreign DPMs	1,817,599,758	0.11%	1,855,758,633	0.11%	38,158,875	0.00%
	Strategic Partners	44,790,234,813	2.76%	44,989,384,871	2.77%	199,150,058	0.01%
	Total Foreign Investors	66,127,069,622	4.07%	66,232,449,372	4.08%	105,379,751	0.01%
Grand Total		1,624,944,473,369	100.00%	1,624,744,210,104	100.00%	-200,263,265	

Weekly Stock Market Ownership and Trading Activity Report

Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 9 March 2017		As of 16 March 2017		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,412,498,355,184	86.93%	1,412,188,230,781	86.92%	-310,124,404	-0.01%
Non-Institutional	212,446,118,185	13.07%	212,555,979,323	13.08%	109,861,139	0.01%
Grand Total	1,624,944,473,369	100.00%	1,624,744,210,104	100.00%	-200,263,265	

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Thank you

