

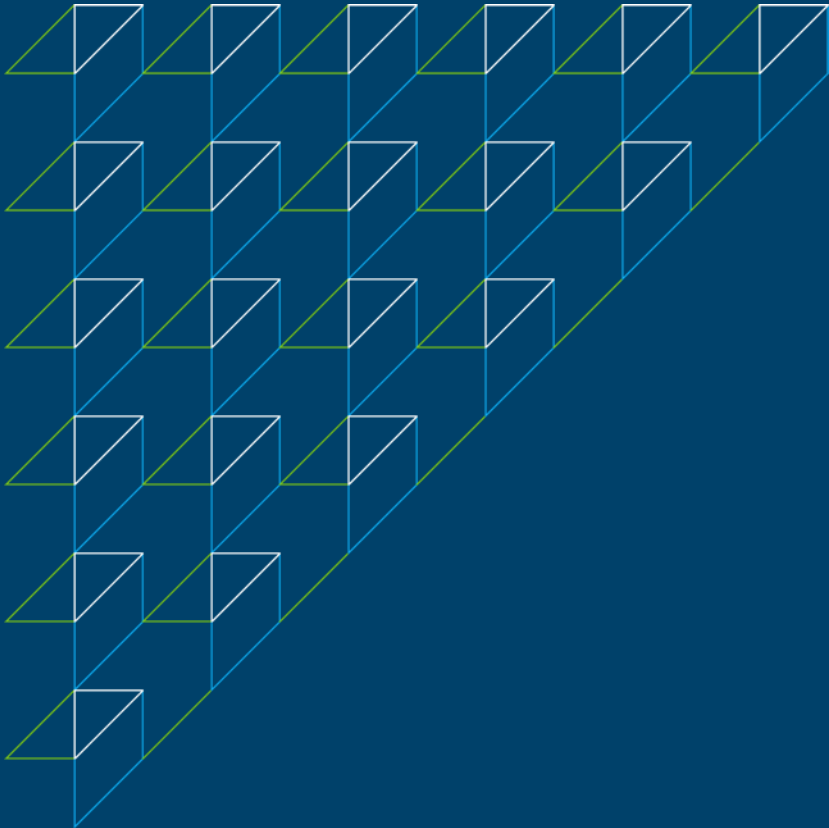
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 22 February 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	6,430,010,424	41.69%	7,675,945,863	49.77%	-1,245,935,439	-8.08%
	HNWIs	4,510,395,312	29.24%	4,661,405,462	30.22%	-151,010,150	-0.98%
	IPIs	559,844,723	3.63%	1,097,200,479	7.11%	-537,355,757	-3.48%
	Individual DPMs	124,261,011	0.81%	120,916,861	0.78%	3,344,150	0.02%
	Sub Total (Individuals)	11,624,511,469	75.37%	13,555,468,666	87.89%	-1,930,957,196	-12.52%
	Institutions:						
	Corporates	1,572,667,640	10.20%	429,135,272	2.78%	1,143,532,368	7.41%
	Mutual Funds	700,263,220	4.54%	396,066,046	2.57%	304,197,174	1.97%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	178,538,485	1.16%	182,453,337	1.18%	-3,914,853	-0.03%
	Sub Total (Institutions)	2,451,469,344	15.89%	1,007,654,655	6.53%	1,443,814,689	9.36%
Total Saudi Investors	14,075,980,814	91.27%	14,563,123,321	94.42%	-487,142,507	-3.16%	
GCC	Individuals	46,502,008	0.30%	39,145,915	0.25%	7,356,093	0.05%
	Institutions	295,885,815	1.92%	313,497,333	2.03%	-17,611,518	-0.11%
	GCC DPMs	2,037,747	0.01%	960,481	0.01%	1,077,266	0.01%
	Total GCC Investors	344,425,570	2.23%	353,603,729	2.29%	-9,178,160	-0.06%
Foreign	SWAP Holders	434,849,338	2.82%	138,460,582	0.90%	296,388,756	1.92%
	Foreign Residents	173,872,408	1.13%	250,063,626	1.62%	-76,191,217	-0.49%
	QFIs	393,997,149	2.55%	117,718,749	0.76%	276,278,400	1.79%
	Foreign DPMs	12,660	0.00%	8,970	0.00%	3,690	0.00%
	Strategic Partners	0	0.00%	158,963	0.00%	-158,963	0.00%
	Total Foreign Investors	1,002,731,556	6.50%	506,410,889	3.28%	496,320,667	3.22%
Grand Total		15,423,137,939	100.00%	15,423,137,939	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,262,357,787	27.64%	2,796,577,074	18.13%	1,465,780,713	9.50%
Non-Institutional	11,160,780,152	72.36%	12,626,560,866	81.87%	-1,465,780,713	-9.50%
Grand Total	15,423,137,939	100.00%	15,423,137,939	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 15 February 2018		As of 22 February 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	74,603,266,737	4.24%	75,466,682,310	4.28%	863,415,573	0.04%
	HNWIs	138,766,637,787	7.88%	138,242,269,066	7.85%	-524,368,721	-0.04%
	IPIs	256,556,745,423	14.58%	254,844,684,332	14.47%	-1,712,061,090	-0.11%
	Individual DPMs	5,039,562,557	0.29%	5,073,624,952	0.29%	34,062,396	0.00%
	Sub Total (Individuals)	474,966,212,504	26.99%	473,627,260,661	26.88%	-1,338,951,843	-0.10%
	Institutions:						
	Corporates	286,051,558,567	16.25%	286,793,928,881	16.28%	742,370,313	0.03%
	Mutual Funds	165,147,098,292	9.38%	166,012,021,889	9.42%	864,923,597	0.04%
	GRE's	665,097,011,485	37.79%	665,372,148,998	37.77%	275,137,513	-0.02%
	Institution DPMs	53,304,745,562	3.03%	53,453,827,125	3.03%	149,081,563	0.01%
	Sub Total (Institutions)	1,169,600,413,906	66.45%	1,171,631,926,893	66.50%	2,031,512,987	0.05%
Total Saudi Investors	1,644,566,626,410	93.44%	1,645,259,187,554	93.39%	692,561,144	-0.05%	
GCC	Individuals	2,981,259,553	0.17%	3,019,811,389	0.17%	38,551,835	0.00%
	Institutions	32,517,788,578	1.85%	32,375,378,463	1.84%	-142,410,115	-0.01%
	GCC DPMs	582,034,475	0.03%	585,372,854	0.03%	3,338,379	0.00%
	Total GCC Investors	36,081,082,606	2.05%	35,980,562,705	2.04%	-100,519,901	-0.01%
Foreign	SWAP Holders	10,656,738,481	0.61%	10,966,579,937	0.62%	309,841,456	0.02%
	Foreign Residents	4,261,197,752	0.24%	4,269,258,714	0.24%	8,060,962	0.00%
	QFIs	11,917,460,301	0.68%	12,240,977,900	0.69%	323,517,599	0.02%
	Foreign DPMs	7,664,267	0.00%	7,628,320	0.00%	-35,948	0.00%
	Strategic Partners	52,510,203,133	2.98%	53,022,022,459	3.01%	511,819,326	0.03%
	Total Foreign Investors	79,353,263,935	4.51%	80,506,467,330	4.57%	1,153,203,395	0.06%
Grand Total		1,760,000,972,950	100.00%	1,761,746,217,589	100.00%	1,745,244,638	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 15 February 2018		As of 22 February 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,539,388,611,121	87.47%	1,540,748,196,110	87.46%	1,359,584,989	-0.01%
Non-Institutional	220,612,361,829	12.53%	220,998,021,479	12.54%	385,659,649	0.01%
Grand Total	1,760,000,972,950	100.00%	1,761,746,217,589	100.00%	1,745,244,638	

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	6,153,320	90.04%	6,724,957	98.40%	-571,637	-8.36%
	Corporates	603,823	8.84%	0	0.00%	603,823	8.84%
	Institution	0	0.00%	45,152	0.66%	-45,152	-0.66%
	Total Saudi Investors	6,757,142	98.87%	6,770,109	99.06%	-12,966	-0.19%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	77,110	1.13%	64,144	0.94%	12,966	0.19%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	77,110	1.13%	64,144	0.94%	12,966	0.19%
Grand Total		6,834,252	100.00%	6,834,252	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	603,823	8.84%	45,152	0.66%	558,671	8.17%
Non-Institutional	6,230,430	91.16%	6,789,100	99.34%	-558,670	-8.17%
Grand Total	6,834,252	100.00%	6,834,252	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 15 February 2018		As of 22 February 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	2,000,925,865	89.03%	1,961,075,907	88.92%	-39,849,958	-0.11%
	Corporates	123,809,449	5.51%	123,732,172	5.61%	-77,278	0.10%
	Institution	101,525,967	4.52%	99,610,679	4.52%	-1,915,289	0.00%
	Total Saudi Investors	2,226,261,282	99.05%	2,184,418,757	99.05%	-41,842,525	-0.01%
GCC	Individuals	30,927	0.00%	30,395	0.00%	-532	0.00%
	Institutions	13,161,980	0.59%	12,984,800	0.59%	-177,181	0.00%
	Total GCC Investors	13,192,907	0.59%	13,015,194	0.59%	-177,713	0.00%
Foreign	SWAP Holders	243,220	0.01%	214,225	0.01%	-28,995	0.00%
	Foreign Residents	2,740,758	0.12%	2,726,178	0.12%	-14,580	0.00%
	QFIs	5,062,858	0.23%	5,057,651	0.23%	-5,207	0.00%
	Total Foreign Investors	8,046,836	0.36%	7,998,054	0.36%	-48,782	0.00%
Grand Total		2,247,501,025	100.00%	2,205,432,005	100.00%	-42,069,020	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 15 February 2018		As of 22 February 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	243,803,475	10.85%	241,599,526	10.95%	-2,203,949	0.11%
Non-Institutional	2,003,697,550	89.15%	1,963,832,479	89.05%	-39,865,071	-0.11%
Grand Total	2,247,501,025	100.00%	2,205,432,005	100.00%	-42,069,020	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

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Tadawul

Thank you

